



# Helping the healthcare sector maximise budgets

Crowe has a dedicated healthcare team, supporting our clients in the Irish healthcare sector to maximise their limited budgets through detailed financial reviews, modelling, procurement planning, and advice.

## A funding crisis...

The HSE needs to spend €9 billion on capital items between now and 2027, to deal with critical issues such as infection control, patient safety, and the replacement of obsolescent equipment across our public healthcare system.

But over the period 2017-21 there appears to be a projected shortfall of €1.39 billion.

How does a chronically underfunded healthcare system “meet the long list of priority replacements in order to maintain safety and quality in our healthcare system”?

## ...needs an innovative approach

Innovative solutions must be found if we are to maintain (let alone improve) existing standards of patient care, safety, and quality, and to ensure the necessary capital investment can be made, particularly within the acute hospital system and the National Ambulance Service.

## Your local healthcare partner

Crowe has a dedicated healthcare team, supporting our clients in the Irish healthcare sector to maximise their limited budgets through detailed financial reviews, modelling, procurement planning, and advice.

We also offer global reach through the Crowe Global network, the eighth-largest in the world, with a specialist global healthcare group offering the best in international best practice.

## Crowe can assist you to address key challenges, including:



### Capital Asset Review

Determining what needs to be replaced or invested in, when, and at what cost.



### Investment Strategy

Building a plan for capital investment – finding the money to ensure a sustainable plan.



### Business Case

Sourcing the right options to provide the capital investment – the evidence-based recommendations and the cost-benefit analysis for each investment.



### Procurement Support

Providing a turnkey solution for to manage the procurement, involving financial, technical, legal, clinical, and other experts.



### Implementation

Maximising the benefits from each investment – from planning to post-implementation evaluation.

## Our expertise

At such a challenging time, healthcare organisations need the very best of professional advice and support – from financial review and modelling to procurement planning and advice on best international practice.

Crowe has an extensive range of professional services available to support clients in the Irish healthcare sector and we offer global reach through our membership of Crowe Global, one of the world's top 10 accountancy and advisory networks, offering specialist expertise through our Global Healthcare Group.

## About Us

Established in 1941, Crowe is a leading accountancy and business advisory firm in Ireland. Throughout our 75-year history, we have developed an unrivalled understanding of the Irish business environment and built a national reputation in auditing, tax, and business consultancy.

We work with a variety of clients, across commercial and public sectors. Our services include Audit & Assurance, Tax, Corporate Insolvency & Recovery, Corporate Finance, Consultancy, and Outsourcing.

We are also independent members of the eighth-largest accountancy network in the world, with colleagues in over 800 offices across over 130 countries. Through this global reach we are able to offer clients a seamless service when trading internationally.

Our success is the result of our exceptional client service. Together with our clients, we work to optimise the present and maximise the future, tirelessly exploring all possibilities until we find the right solution.

We help clients make smarter decisions today that create lasting value for tomorrow.

**Smart decisions. Lasting value.**

## Your specialist healthcare team

Our Irish and international team includes:

- Healthcare finance experts
- Capital planners
- Health strategists
- Specialists in medical equipment and healthcare technology
- Clinicians from all of the major specialties
- Procurement experts
- Lawyers experienced in healthcare capital procurement and contracts

## Our healthcare clients include:



### To find out how we can assist your organisation, contact our healthcare team:



**Shane McQuillan** | Partner  
Global Head of Healthcare  
T: +353 1 448 2283  
shane.mcquillan@crowe.ie



**Catherine Rogers** | Manager  
Consultancy  
T: +353 1 448 2321  
catherine.rogers@crowe.ie